



May 30, 2022

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Investment Playbook



Equities

Stock Ticker	Stock Information (As of May 27, 2022)	Analyst Outlook
WISYNCO Wisynco Group Limited	P/E: 19.00x	OVERWEIGHT Throughout the pandemic, Wisynco has managed to improve its operational efficiency but given the effects of COVID-19 on industries such as tourism and education, the Company was unable to deliver significant revenue growth. Now, with tourism rebounding and schools operating at a greater level, Wisynco has married its improved operational efficiency with stronger revenue growth, allowing for significant net profit growth. As tourism is expected to continue growing towards its pre-pandemic level of output, we expect Wisynco to continue to perform well. Wisynco Equity Report
	P/B: 4.17x	
	Price: \$19.38	
	Div Yield: 1.55%	
JMMBGL JMMB Group Limited	P/E: 7.38x	OVERWEIGHT Given its relatively low P/E ratio and considering the Group's consistently strong performance throughout the pandemic, the market has been underpricing JMMBGL significantly, relative to its local counterparts. In recognition of this, the JMMBGL Directors approved a share buyback program which should begin in FY2022/23 which begins on April 1, 2022. Share buyback programs reduce the number of shares outstanding. As the supply of shares in the market reduces from the share buyback, share price increase is likely to follow as demand for the stock outweighs supply. JMMB Equity Report
	P/B: 1.34x	
	Price: \$45.03	
	Div Yield: 1.89%	
MASSY Massy Holdings Limited	P/E: 9.79x	OVERWEIGHT Massy Holdings Limited. (MHL, Massy), through its portfolio companies, engages in trading, manufacturing, distribution, and service industry businesses throughout the Caribbean region. The company operates through three portfolios: Integrated Retail, Gas Products, Motors, and Machine and two business lines: Financial Services, and Strategic and Other Investments. In financial year 2020, Massy transitioned from a Conglomerate to an Investment Holding Company. By so doing, Massy's strategy has changed, with the Group focusing mainly on its core portfolios. These core areas of the business represent Massy's competitive advantages, are well-positioned to scale, and are therefore expected to drive strategic growth going forward. Massy Equity Report
	P/B: 1.17x	
	Price: J\$ 92.97	
	Div Yield: 2.87%	

Ratings Definitions

OVERWEIGHT/BUY

Exposure to this asset should be between 5% and 10% of your total portfolio

UNDERWEIGHT

Reduce exposure in your portfolio to less than 5% for this particular asset

MARKETWEIGHT/HOLD

Exposure to the asset should be equal to 5% of your total portfolio

SELL

Reduce exposure in your portfolio to zero

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Investment Playbook



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LASD Lasco Distributors	P/E: 11.54x	OVERWEIGHT Our expectation is for the Company to continue on its growth trajectory, supported by the improving economic backdrop of the global economy, which should manifest through continued domestic demand for goods and services. With increased stopover arrivals and the reopening of key industries such as entertainment and education (face-to-face teaching), there are sufficient catalysts to spur further growth in 2022. However, this isn't without challenges as the global supply bottleneck has affected LASD's margins. In response, management has prudently managed operational costs such that higher imported inflationary has not completely eroded the bottom line, resulting in continued growth. Lasco Distributors Equity Report
	P/B: 1.56x	
	Price: J\$ 3.34	
	Div Yield: 1.95%	
SCIJMD / SCIUSD Sygnus Credit Investments	P/E: 8.36x / 10.85x	OVERWEIGHT Sygnus' business model is built on providing capital and direction to the underbanked, targeting the middle market. To accomplish this, the Company has executed several equity raises, the most recent of which was its APO launch in December 2020. Given the increase in its weighted average number of shares, EPS growth has not mirrored the double digit growth in net profit attributable to shareholders. However, we must indicate that continued growth at this level will drive higher EPS growth, once further dilution does not occur. Moreover, the stock trades at significant discount relative to peers both from a P/E perspective and a P/B perspective. At present, the market is pricing Sygnus at a steep discount to its book value per share which we believe is very wrong.
	P/B: 0.59x / 0.76x	
	Price: J\$15.16 / US\$0.13	
	Div Yield: 2.37% / 1.96%	
TROPICAL Tropical Battery Limited	P/E: 29.55x	OVERWEIGHT Tropical Battery has been aggressively pursuing revenue diversification strategies, to reduce its dependence on auto battery and accessory sales. This is evident by the company's recent launch of three new subsidiaries aimed at providing renewable energy solutions for commercial customers. In addition, the company recently implemented a new inventory management system that has yielded improved operational efficiencies in addition to targeted sales initiatives that have improved revenue growth. We believe that the Company will continue to grow as they build out new revenue lines, improve operational efficiencies and drive targeted sales initiatives. Tropical Battery Equity Report
	P/B: 3.83x	
	Price: J\$ 2.60	
	Div Yield: 0.38%	
PROVEN JMD/PROVEN USD Proven Investment Limited	P/E: 11.13x/11.40x	OVERWEIGHT Proven has shown strong revenue and profit growth throughout the current financial year, a performance-driven by the Group's accretive acquisitions. Most notable among these include JMMBGL and Roberts Manufacturing Company Limited. The company continues to demonstrate its appetite for growth through acquisitions as evidenced by the recent 100% acquisition of Fidelity Bank(Cayman). Given the company's history of acquiring companies with accretive value, we expect Fidelity will be similar. Coupled with this, we believe Proven is trading at favorable PE and PB multiples relative to the market.
	P/B: 1.10x/1.12x	
	Price: J\$36.75/ US\$0.26	
	Div Yield: 3.18% / 2.98%	

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Investment Playbook



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Lumber Lumber Depot Limited	P/E: 11.74x	OVERWEIGHT Lumber represents an option to gain exposure to the construction sector which has been a relatively resilient and fast-growing sector. With this sector tailwind, lumber has shown strong revenue growth since its 2019 listing and the current Trailing Twelve Months(TTM) profits is 28.6% higher than financial year 2021 earnings. While there were however hiccups in the last 6 months earnings which was impacted by a combination of lock down restrictions and rising input costs respectively for Q1 and Q2, we are still monitoring how the company progresses given the loosening of restrictions and continued growth in the construction sector. We also note that despite the growth it has shown over the last 2 years, the stock still trades at an attractive PE compared to Junior market peers. Lumber Equity Report
	P/B: 5.11x	
	Price: J\$ 3.17	
	Div Yield: 1.89%	
LAB The Limners and Bards Limited	P/E: 18.18x	OVERWEIGHT The LAB is the only listed Creative Agency on the JSE. Throughout the pandemic, the demand for the services provided by the Company has been strong. In FY2021 alone, revenue grew by 35%, an indication of the demand for the Company's services while net profit grew by 22%. With consistently positive cash flows and a cash balance that is 1.36x larger than the Company's current liabilities, we believe the Lab is poised to invest its capital efficiently towards further growth. The first step towards this is the Lab's brainchild, "SCOPE Caribbean". To date, SCOPE has not been profitable which has negatively impacted the Lab's net profit growth. This is not abnormal for a new business, and we expect this should turnaround as the business scales. The LAB Equity Report
	P/B: 5.30x	
	Price: J\$ 2.99	
	Div Yield: 3.68%	
GK GraceKennedy Limited	P/E: 12.86x	MARKETWEIGHT For their financial year ended December 2021, the company reported growth in both their top and bottom line. Revenues increased by 12% and profit increased by 32%. Now, the company has indicated several transactions in their pipeline, including a few in insurance, one in fintech and others outside of Jamaica. These acquisitions stand to add more diversity and growth to the company's earnings. Grace Kennedy Equity Report
	P/B: 1.48x	
	Price: J\$ 107.36	
	Div Yield: 1.80%	
LASM Lasco Manufacturing	P/E: 12.27x	MARKETWEIGHT Our expectation is for the Company, like others, to continue benefiting from an improving economic backdrop. However, there has been a clear revenue growth slowdown in the most recent quarterly result, coupled with reduce gross profit margins throughout FY2022, owing to global supply chain issues and a higher effective tax rate as Lasco no longer benefits from the Junior Market tax incentive. Lasco Manufacturing Equity Report
	P/B: 2.42x	
	Price: J\$ 5.07	
	Div Yield: 1.43%	

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Investment Playbook



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SEP Seprod Limited	P/E: 25.15x	MARKETWEIGHT Seprod has been considerably affected by global supply chain issues that have increased the Company's cost of sales. While this has occurred, instead of raising prices to consumers equivalently, Seprod has absorbed some of these costs which has affected profitability. To help mitigate this, the Group has improved its operational cost management which has had positive implications on the performance. Notwithstanding, the cost of sales remains elevated, and has only trended upwards throughout FY2021, with no clear methods to manage or reduce the current pace of the increase. Therefore, while we expect current operational cost controls to help, the uncertainty regarding cost of goods remains an ever-present threat to Group profit growth, especially given the current inflationary environment. Seprod Equity Report
	P/B: 2.14x	
	Price: J\$ 70.16	
	Div Yield: 1.85%	
MAILPAC Mailpac Group Limited	P/E: 18.64x	MARKETWEIGHT During the peak periods of the pandemic, MAILPAC benefited immensely as online shopping became a larger share of shoppers' wallets. In large part, this period of heavy COVID-19 fear has reduced and while we anticipate online shopping will remain integral for the everyday consumer, the outsized growth we witnessed in FY2020 will likely soften further. Admittedly, the Company has a robust balance sheet with more cash than total liabilities which we believe places MAILPAC in a position to make growth-inducing investments. The current slowdown in demand and consequently revenue and profit growth, matched with the Company's strong balance sheet underscores our MARKETWEIGHT recommendation MailPac Equity Report
	P/B: 8.69x	
	Price: J\$ 2.61	
	Div Yield: 4.21%	
SGJ Scotia Group Jamaica Limited	P/E: 13.30x	MARKETWEIGHT The greatest driver of profitability in FY2021 was the reduction of Expected Credit Losses (ECL) relative to the previous year as the economic backdrop improved. Scotia is not likely to have this benefit recur to the magnitude it did in FY2021. This, coupled with no clearly communicated path to growing its main revenue lines in an industry that is highly competitive presents obvious challenges for the Group. However, Scotia has two major positives. The first is that the current rising interest rate environment supports the Group's bank model, more so than other listed financial institutions. The second is that SGJ is a consistent source of relatively attractive dividends which makes the Company a good asset for investors with a clear preference for income. Scotia Group Equity Report
	P/B: 0.97x	
	Price: J\$ 36.04	
	Div Yield: 4.30%	

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FTNA Fontana Limited	P/E: 21.69x	MARKETWEIGHT Fontana has been growing and expanding since listing on the junior exchange in 2019. The Company has plans to expand, which includes a new outlet to bring their stores to a total of seven locations. In its most recent quarter, Net Profit saw a marginal increase of 0.1% due largely to the impact of FX losses. Further, cost of sales has been impacted given the current inflationary environment and is likely to continue being affected in the near to medium term. However, the company continues to grow organically and is financially positioned to do so. Due to the current environment and exposure to FX liabilities, profitability could dampen in the near term but in the long term, the addition of its new outlet could support growth. On balance, the Company has both significant risks and the potential for upside, which underscores our recommendation. Fontana Equity Report
	P/B: 6.5.82	
	Price: J\$ 9.76	
	Div Yield: 1.84%	
SVL Supreme Ventures Limited	P/E: 26.73x	MARKETWEIGHT Supreme Ventures is the market leader in the lottery and gaming industry. The company has also in recent years embarked on an aggressive growth strategy through several acquisitions (Champion Gaming and Post To Post Betting). The company would have been impacted by the pandemic as the lockdown measures impacted its operations at Caymanas Park. With the easing of restrictions, the Company should benefit from an easing of lock down restrictions and a normalization of business. Despite this, in the medium term we note that the company now has competition in the lottery segment of the market which may negatively impact margins. The degree to which this might impede the pace of revenue growth will however depend on the take up of new games such as Scratchaz which, at present, seems popular amongst younger consumers as it is a new addition to the Company's product offerings. Supreme Ventures Equity Report
	P/B: 16.35x	
	Price: J\$ 28.20	
	Div Yield: 2.84%	
ECL Express Catering Limited	P/E: 13.02x	UNDERWEIGHT With the ongoing recovery of the tourism industry, we believe ECL's revenues will increase year over year. However, the Company is not currently operating at pre-covid efficiency levels, as price increases due to the current global supply chain challenges have driven higher costs across all product categories. Consequently, there has been a clear deterioration of the Company's profit margins. Higher cost of goods has had implications for the Company's profitability and while we expect continued growth in the tourism industry will drive higher revenue, we also expect the inflationary environment to present challenges for the Group's profitability. ECL Equity Report
	P/B: 22.74x	
	Price: J\$ 5.61	
	Div Yield: N/A	

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Monitoring List



Equities

Stock Ticker	Stock Information (As of May 27, 2022)	Analyst Outlook
MDS Medical Disposable Supplies	P/E: 14.16x	Medical Disposables and Supplies have quietly been diversifying its revenue streams over the last 2 years. This is inclusive of its purchase of 60% of Cornwall Medical and Dental Supplies (CMDL) which has been consolidated into the company's financials as of their second quarter 2021. This increases the company's exposure to the dental supplies space and expands their reach into the western end of the island. The company has also shifted to providing more confectionary products and we believe its expansion and diversification efforts are worth watching.
	P/B: 1.73x	
	Price: J\$ 7.08	
	Div Yield: 0.99%	
JBG Jamaica Broilers Group	P/E: 10.63x	The Jamaica Broiler's group has effectively decreased the size of its Haiti operations which has been weighing on performance for the last few quarters. This when coupled with the Group's expansion efforts into the United States may provide tailwinds for increased profitability going forward.
	P/B: 1.59x	
	Price: J\$ 27.32	
	Div Yield: 1.57%	
SOS Stationery & Office Supplies	P/E: 16.83x	Stationery and Office Supplies presents investors with another option to benefit from the reopening of the domestic economy. A core segment of their business would have suffered from the lockdown measures and work from home, namely the sale of furniture and its SEEK line of books. However, during that period stationary sales have done well to fill that revenue gap. With the resumption of economic activity, the return to office and the expansion in the BPO sector, SOS might be a large beneficiary in 2022.
	P/B: 3.39x	
	Price: J\$ 10.60	
	Div Yield: 1.51%	
SJ Sagicor Group Jamaica Limited	P/E: 12.04x	Sagicor Group Jamaica Limited would have been adversely impacted by the pandemic even more so than the typical financial sector company due to their exposure to the tourism sector. This would have therefore led to sizeable impairment losses on their investment in associated companies (I.e., Playa Hotel and Resorts). For 2022 we therefore expect to see some amount of recovery as the group has disposed of their investments in Playa which will stem impairment losses while simultaneously still having direct exposure to travel through their US resort (The Hilton DoubleTree) while their banking services should benefit from a pickup in economic activity.
	P/B: 1.68x	
	Price: J\$ 56.49	
	Div Yield: 1.96%	

The "Monitoring List" includes stocks that are on our radar as our initial expectation for these companies is positive. However, no official recommendation is presented as these stocks are still being evaluated.

Unit Trust

Unit Trust Fund	26/05/2022	19/05/2022	Week/Week Return	1 Year Return	Year-to-Date Return	Yield
Capital Growth	95.6264	100.3044	-4.66%	3.85%	4.00%	-
Money Market	15.2990	15.3036	-0.03%	1.86%	0.49%	2.46%
Income Portfolio	100.0000	100.0000	0.00%	-	-	3.36%
FX Bond Portfolio (US\$)	1.3434	1.3433	0.01%	-1.02%	-2.53%	2.69%
Real Estate Portfolio	5425.4112	5554.0475	-2.32%	-6.21%	2.35%	-
FX Growth Portfolio	0.9013	0.8938	0.84%	-11.94%	-16.71%	-

"Someone's sitting in the shade today because someone planted a tree a long time ago."

Warren Buffett

LOCAL EQUITY MARKET

On Friday May 27, 2022, the local stock market saw a decline in value for the week. The Main Market Index decreased by 1.04%, the JSE Junior Market Index declined by 5.46%, and the JSE USD Equities Index declined by 0.09%. During the week, Portland JSX Limited was the biggest gainer, rising 16.38% to close at \$10.02. The biggest decliner was ISP Finance Limited, which was down 23.73% to close at \$22.50.

Notwithstanding, year-to-date, with the ongoing rebound in the local economy, small-cap stocks, reflecting those listed on the Junior Market Index have continued the strong performance seen in 2021, growing by 20.18% YTD, outpacing its Main Market counterpart which is down 2.10% YTD.

This week, overall market activity resulted from trading in 116 stocks of which 20 advanced, 85 declined and 11 traded firm. Market volume amounted to 106,617,832 units valued at over \$625,838,066.27

The following companies represent the overall volume leaders:

1. WIGTON WINDFARM LIMITED ORDINARY SHARES with 13,606,182 units (12.51%)
2. TRANSJAMAICAN HIGHWAY LIMITED with 9,877,998 units (9.08%)
3. SAGICOR SELECT FUNDS LIMITED - FINANCIAL with 7,864,738 units (7.23%)

Revisiting relevant news during the week:

The Bank of Jamaica (BOJ), in its Quarterly Monetary Policy report published last week, reported that liquidity conditions worsened during the March 2022 quarter, relative to the December 2021 quarter.

[Liquidity Conditions Tighten](#)

Shareholders of iCreate Limited voted their approval on Friday for a plan to convert debt owed to two financial backers to common shares, which will free the training company of nearly \$70 million in loans.

[Icreate converts debt to equity](#)

The Unit Trust Corporation (UTC) has signed a joint venture agreement with GK Capita Management – a subsidiary of Grace Kennedy Ltd – to offer investment options to Jamaican investors.

In a release on Wednesday, UTC said the partnership will leverage each entity's strengths to create value for individual and institutional investors.

[GK Enters Mutual Fund Market](#)

Having set out to raise \$500 million through the sale of shares to the public, Dolla Financial Services Limited successfully closed its IPO on the first day of opening to the market and was oversubscribed by \$4 billion.

[Dolla Financial Oversubscribed by \\$4billion](#)

Farmers of the famed Blue Mountain coffee have, among other infrastructural challenges, lamented what they believe to be the scarcity of workers needed to drive seasonal production. Like several other industries locally, which have also been plagued by labour shortages, some coffee farmers have cited a mass exodus of their workers, which they say has worsened since the outbreak of the COVID-19 pandemic

[Labour Shortage Affecting Coffee](#)

Market Index Summary					
Index	27/05/2022	20/05/2022	31/12/2021	Week/Week	Year-to-Date
JSE Main Market	387,816.69	391,898.44	396,155.61	-1.04%	-2.10%
JSE Junior Market	4,120.05	4,357.81	3,428.30	-5.46%	20.18%
JSE Combined Market	399,666.18	405,598.96	401,130.23	-1.46%	0.74%
JSE USD Equities Market	209.77	209.96	195.51	--0.09%	6.41%
JSE Financial Index	92.77	93.72	98.05	-1.01%	-4.48%
JSE Man & Dis Index	107.90	109.21	100.38	-1.20%	9.01%

INTERNATIONAL DEVELOPMENTS



US

The large-cap S&P 500 Index and the tech-heavy Nasdaq Composite Index gained ground, breaking a string of seven consecutive weekly declines. Every sector in the S&P 500 advanced, with consumer discretionary and energy stocks performing especially well, while the health care sector lagged. This cross-sector strength appeared to reflect an optimism that inflationary pressures could be peaking.

Inflationary pressure contributed to some softening in early readings for U.S. purchasing managers' indexes (PMIs) that are based on roughly 85% of survey responses. Notably, the S&P Global Flash U.S. PMI receded to 57.5 in May, down from 59.2 in April.

The U.S. Commerce Department reported that nondefense capital goods orders, excluding aircraft, increased 0.3% sequentially in April—a slowdown from the 1.1% recorded in March and a possible indication that business investment may be moderating.

Europe

Shares rose as confidence grew that inflation may be peaking and as central banks signalled that interest rate increases are likely to be gradual. Market volumes were light, however, due to holidays. In local currency terms, the pan-European STOXX Europe 600 Index ended the week 2.98% higher. The main market indexes also posted gains. France's CAC 40 Index climbed 3.67%. Germany's DAX Index advanced 3.44%. Italy's FTSE MIB Index added 2.25%. The UK's FTSE 100 Index rose 2.65%.

Core eurozone bond yields fluctuated but ended slightly higher. Yields initially ticked up after European Central Bank (ECB) President Christine Lagarde suggested the possibility of positive rates by year-end. Yields retreated somewhat on weaker-than-expected eurozone PMI data. UK gilt yields broadly tracked core markets, while peripheral eurozone bonds yields fell.

[T.Rowe Price Global Market Update](#)

Revisiting The News

Nestle SA (NESN.S) on Monday said its Nestle Health Science unit has reached a deal to acquire Brazilian organic, natural, plant-based food maker Puravida.

[Nestle Acquires Puravida](#)

The WHO said Monday it is too soon to tell whether a recent monkeypox outbreak could lead to a global pandemic but noted that there is a "window" of opportunity to curb rising cases.

The public health body said there are "still many unknowns" related to the spike in cases in non-endemic countries but said the risks to the general public remains low.

"We don't want people to panic or be afraid and think that it's like Covid," the WHO's Sylvie Briand said during a briefing.

[WHO on Monkey Pox](#)

Investors got a reprieve from a painful sell-off as the Dow Jones Industrial Average and the S&P 500 rallied to close their best weeks since November 2020.

The Dow jumped 575.77 points, or nearly 1.8%, to 33,212.96. The S&P 500 rose about 2.5% to 4,158.24. The tech-heavy Nasdaq Composite was the outperformer, helped by strong earnings from software companies and a fall in the 10-year Treasury yield. It ended the day up 3.3% to reach 12,131.13.

[MARKETS](#)

Index	27/05/2022	20/05/2022	31/12/2021	Week/Week	Year-to-Date
Dow Jones	33,212.96	31,261.90	36,338.30	6.2%	-8.6%
S&P 500	4,158.24	3,901.36	4,766.18	6.6%	-12.8%
NASDAQ 100	12,131.13	11,354.62	16,320.08	6.8%	-22.5%
FTSE 100	7575.50	7,390.00	7,384.54	2.51%	2.92%
Euro Stoxx 50	3,808.86	3,657.03	4,298.41	4.15%	-10.57%

ABOUT US

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Barita, home of one of Jamaica's top performing equity funds, has a legacy of excellence, and is recognized as established in relation to middle market retail segment products and for Unit Trust performance.

Products and services include:

- Cambio Trading
- Fixed Income Trading
- Stock Brokerage
- Pooled Funds Management
- Structured Products
- Retirement Planning
- Wealth Management
- Investment Banking

Through its subsidiary, Barita Unit Trusts Management Company Limited ("BUTM"), Barita currently offers six (6) unit trust products spanning fixed income, equities and real estate.

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